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| --- | --- |
| **Selling and negotiation** |  |
| @  | at a price of |
| adjourn | verschieben |
| after-sales service | Kundendienst |
| chain store | Filiale einer Ladenkette |
| duration | Dauer |
| leaflet | Reklameheft |
| negotiation | Verhandlung |
| occasion | Gelegenheit, Anlass |
| open question | one that cannot be answered with "yes" or "no".  |
| point-of-sale advertising | Werbung direkt am Verkaufsort |
| prospect | Interessent, potenzieller Kunde/Käufer |
| rehearse | proben |
| retail | Einzelhandel |
| trustworthy | vertrauenswürdig |
| wholesale | Großhandel |